

Christian J. Johannsen, CCIM

Managing Director



Scope of Services

Mr. Johannsen specializes in capital advisory services for institutional-quality assets including debt/equity placement, bridge and mezzanine financings, structured finance, and capital markets executions, among other advisory and placement services.

Background & Experience

Mr. Johannsen started his real estate career over 44 years ago, and has developed, managed, leased, syndicated and financed all types of commercial real estate. To date, Johannsen has been responsible for the placement of over \$4.5 billion in real estate and capital markets transactions. In addition to his transactional responsibilities, he has overseen the complete underwriting, structuring of joint ventures and Blue Sky registration in connection with some of those transactional assignments. As Executive Vice President and COO of three divisions of savings and loans, Mr. Johannsen was also responsible for the asset management and disposition of a \$200.M REO portfolio located in seven states.

Education

Mr. Johannsen received his Masters of Business Association from Roy R. Crummer School of Financing & Business Administration from Rollins College in Winter Park, Florida.

Professional Affiliations & Designations

- Certified Commercial Investment Member (CCIM)
- International Council of Shopping Centers (ICSC)
- Expert Witness - Palm Beach County Circuit Court
- Expert Witness - Broward County Circuit Court
- Expert Witness – Miami-Dade County Circuit Court
- Expert Witness – United States Federal Court, 11th District, Southern District of Florida
- Expert Witness – United States District Court, Northern District of Ohio, Eastern Division

Partial Transactions List (Sale/Financing):

Property	Sales Price	Financing	Loan Value
Three high rise residential buildings, Miami Beach	\$94,000,000	Eckerd's Drugs	\$41,400,000
Six shopping centers in Central FL	\$64,100,000	Design District Office/Retail Five Buildings	\$34,000,000
M2 Realty -Five shopping centers	\$62,973,000	Retail – Pembroke/PGA	\$23,825,000
Eckerd's Drugs	\$54,450,000	±600 Units, Tampa – The Lake Carlton Arms	\$21,375,000
Ocean Reef (29 SF Lots)	\$16,000,000	Aventura Medical Office Building	\$7,500,000
Talisman Companies	\$13,150,000	Office/Retail ±36,000 SF, Doral	\$6,500,000